



Morning Session Wednesday, April 9, 2014

8:00 am – 8:15 am	Call to Order, Opening Remarks, and Welcome Speaker: Paul Mark Sandler, <i>Shapiro Sher Guinot & Sandler</i>
8:15 am – 8:45 am	Discussion of Case Analysis, Theory of the Case, Civility, and Professionalism Speakers: Paul Mark Sandler, Shapiro Sher Guinot & Sandler, Michael Lynn, Lynn Tillotson Pinker & Cox, LLP
8:45 am – 10:15 am	Opening Statements
8:45 am – 9:10 am	Lecture on Opening Statements Speaker: Steven A. Weiss, <i>Schopf & Weiss LLP</i>
9:10 am – 9:40 am	Demonstration of Opening Statements*
9:10 am – 9:25 am	Plaintiff: Robert A. Clifford, Clifford Law Offices
9:25 am – 9:40 am	Defendant: Julianne Farnsworth, Farnsworth Law Firm
9:40 am – 10:15 am	Panelists—Critique of Opening Statements; Questions and Answers Speakers: Allegra Lawrence-Hardy, Sutherland Asbill & Brennan LLP, Matthew A. S. Esworthy, Shapiro Sher Guinot & Sandler
10:15 am – 10:30 am	Break
10:30 am – 12:15 pm	Direct Examination
10:30 am – 11:05 am	Lecture on Direct Examination Speaker: Steven F. Molo, <i>MoloLamken LLP</i>
11:05 am — 11:35 am	Demonstration of Direct Examination of Wyatt Earp Plaintiff: Robert R. Simpson, <i>Shipman & Goodwin, LLP</i> Witness: Wyatt Earp
11:35 am – 12:15 pm	Panelists—Critique of Direct Examination; Questions and Answers Speakers: Allegra Lawrence-Hardy, Sutherland Asbill & Brennan LLP, Matthew A. S. Esworthy, Shapiro Sher Guinot & Sandler, Steven F. Molo, MoloLamken LLP

^{*} The Honorable Marvin J. Garbis of the U.S. District Court for the District of Maryland will serve as presiding Judge for the Program.

Anatomy of a Trial Presented by the Litigation Institute for Trial Training (LITT)



Afternoon Session Wednesday, April 9, 2014

12:15 pm — 1:30 pm	Recess, Luncheon Speaker: Mock Trials and Focus Groups—Meet Jo-Ellan Dimitrius, Jury Consultant Speaker: Jo-Ellan Dimitirus. Dimitrius & Associates, LLC
1:30 pm – 3:15 pm	Cross-Examination
1:30 pm — 2:10 pm	Lecture on Cross-Examination Speakers: Paul Mark Sandler, <i>Shapiro Sher Guinot & Sandler</i>
2:10 pm – 2:40 pm	Demonstration of Cross-Examination Defendant: Michael Lynn, <i>Lynn Tillotson Pinker & Cox, LLP</i> Witness: Wyatt Earp
2:40 pm – 3:15 pm	Panelists—Critique of Cross-Examination; Questions and Answers Speakers: Matthew A. S. Esworthy, Shapiro Sher Guinot & Sandler, Allegra Lawrence-Hardy, Sutherland Asbill & Brennan LLP, Kelly M. MacHenry, Snell & Wilmer L.L.P., Mark Neubauer, Steptoe & Johnson LLP
3:15 pm – 5:30 pm	Closing Arguments
3:15 pm — 3:40 pm	Lecture on Closing Arguments Speaker: Hon. Bernice B. Donald, <i>U.S. Court of Appeals for the Sixth Circuit</i>
3:40 pm – 4:10 pm	Demonstration of Closing Arguments
3:40 pm – 3:55 pm	Plaintiff: Cindy C. Albracht-Crogan, Cohen Kennedy Dowd & Quigley
3:55 pm – 4:10 pm	Defendant: William T. Hangley, Hangley Aronchick Segal Pudlin & Schiller
4:10 pm – 4:50 pm	Panelists—Critique of Closing Arguments; Questions and Answers Speakers: Allegra Lawrence-Hardy, Sutherland Asbill & Brennan LLP, Julianne Farnsworth, Farnsworth Law Firm
4:50 pm – 5:10 pm	Concluding Lecture—Twelve Secrets of Persuasive Argument Speakers: Paul Mark Sandler, Shapiro Sher Guinot & Sandler
5:10 pm – 5:30 pm	Closing Remarks Speakers: Paul Mark Sandler, Shapiro Sher Guinot & Sandler, Michael Lynn, Lynn Tillotson Pinker & Cox, LLP

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